

Machine Solutions Adds Infor EPM to Power Multi-Site Consolidation and Reporting

Company Overview

Machine Solutions is a Flagstaff, Arizona-based manufacturer of capital equipment, tooling, and automation systems for the medical device industry. The company builds the highly specialized machines used to produce catheters, stents, guide wires, balloon catheters, and other minimally invasive medical devices. With multiple locations across the United States and additional operations in Switzerland and Ireland, Machine Solutions serves medical device manufacturers worldwide and operates as part of the BW Forsyth Partners and Barry-Wehmiller family of companies.

The Challenge

Machine Solutions operates eight sites, each running its own set of books with separate trial balances, different chart of accounts structures, and mismatched account IDs. Every reporting period, the finance team had to manually pull files from all eight locations, map the data together by hand, reconcile the discrepancies, and consolidate everything into a single set of financial statements for their parent company. The entire process was spreadsheet-driven from start to finish.

The hours spent assembling and validating data across sites came at a real cost. Finance staff were buried in spreadsheet work instead of analyzing the numbers and making decisions that could move the business forward on revenue, expenses, and operations. Their existing ERP, Infor LN, handles day-to-day transactions well but does not offer the reporting depth or consolidation capabilities their growing multi-site operation demands.

The Solution

Machine Solutions is implementing Infor EPM on top of their Infor CloudSuite LN environment, with GForce leading the EPM deployment. The first phase focuses on financial consolidation and reporting, automating the multi-entity account mapping that the team currently handles manually and delivering consolidated financial statements at the end of each period without the spreadsheet overhead.

On the reporting side, GForce is building out a layer of analytics using prebuilt out-of-the-box reports, a C-suite dashboard with KPIs and metrics, and a custom report template designed around how Machine Solutions actually operates. EPM connects to their LN instance through the Infor Data Lake with scheduled data

syncing, and GForce is coordinating closely with PCG, the LN implementation partner, to make sure that design decisions on the ERP side and the reporting side support each other rather than creating conflicts.

Once the consolidation and reporting foundation is in place, the second phase will add budgeting, planning, and forecasting capabilities, giving Machine Solutions a complete financial performance management platform on top of their ERP.

The Win

Machine Solutions already owned Infor EPM as part of their existing licensing package but had never implemented it, and the product had been sitting unused since they first acquired it. GForce's EPM practice, built from over a decade of implementations across manufacturing, healthcare, and distribution, was the team that could turn that unused license into a working solution.

GForce first connected with Machine Solutions in mid-2025 and demoed EPM's capabilities that July. Rather than pushing for an immediate close, GForce recommended that the team focus on their LN deployment first and pull in EPM when the timing was right. Machine Solutions came back in January 2026 ready to move forward, and the project kicked off in July 2026.

Where a generic software demo had not resonated in the past, GForce's approach made the difference. The GForce team walked through Machine Solutions' actual pain points, designed around them, and showed how EPM fits into their broader Infor stack rather than selling it as a standalone tool. GPS was not a factor in the decision. GForce has established itself as the go-to EPM implementation partner, offering the independence of an external team combined with deep product expertise and a strong relationship with Infor product management.

Infor Products

Infor EPM (Financial Consolidation, Reporting, Dashboards)

Infor CloudSuite LN (ERP, in parallel deployment by PCG)

Infor Data Lake (Data integration layer between LN and EPM)

